

TRANSHIPMENT ANALYSIS  
 BILLINGS DMA 756  
 TOTAL STORES IN DMA = 162  
 MAJOR DIRECT RETAIL SUPPLIERS

2040643485

CUSTOMER	CUSTOMER NO.	TYPE	% RETAIL	PRIMARY	P & S	CITY	STATE
			VOLUME	SUPPLD STORES	SUPPLD STORES		
- ASSOC FOOD STRS INC	2506001	WHLS	30.9	63	65	80	MT
- RYANS INC	2520000	WHLS	27.1	29	30	52	MT
X BUTTREY FOOD & DRUG	4337202	DRET	10.4	8	8	41	MT
- SERVICE CANDY CO	2516001	DIST	7.9	21	38	21	MT
X BIG HORN WHLSE	4922801	WHLS	4.1	6	9	9	WY
- SERVICE DIST INC	2570002	DIST	3.1	6	8	6	MT
Y ALBERTSONS DIST CTR	4345600	DRET	3.0	2	2	66	UT
X ASSOC FOOD STORES	2556001	WHLS	1.9	5	5	97	MT
- GIERKE DISTRIBUTING	2500600	DIST	1.9	4	12	6	MT
X RYANS INC	2520001	WHLS	1.8	1	1	42	MT
X MCCLANE N W GROC DIST	4662201	WHLS	1.6	3	3	1063	WA
X NELSON CADDY	4922101	DIST	1.6	2	7	3	WY
X F T REYNOLDS CO	2538100	DIST	1.5	1	1	6	MT
X FEIST WATSON ENTERPR	2586001	DIST	1.3	1	1	52	MT
X AMCON DIST CASPER	4910501	DIST	1.6	3	3	36	WY
X CORE MARK DIST INC	4643615	DIST	1.4	2	2	202	UT
X GORDONS WHLSE CO	1434001	DIST	1.4	2	2	564	IA
X NCC L P-COLUMBUS DIV	2317700	DIST	1.4	1	1	184	MS
X CORE MARK DIST INC	4643611	DIST	1.3	1	1	256	WA
X NODAK DIST INC	3367500	DIST	1.1	0	1	45	ND
<b>TOTAL</b>			<b>100.3</b>	<b>161</b>	<b>200</b>	<b>2831</b>	<b>3187</b>

TRANSSHIPMENT ANALYSIS  
RETAIL STORES FOR 4 SCENARIOS BY CUSTOMER  
FOR BILLINGS DMA: 756

FOCEXEC: TSTRANZD 12/10/90 19:39:51

2040643486

CUSTOMER	SCENARIO	P & S STORE'S	CPW	CPW SUPLD
ALBERTSONS DIST CTR	R:IN S:OUT R:OUT S:OUT	2 64	1110 39370	1110 37596
*TOTAL CUSTNAME ALBERTSONS DIST CTR		66	40480	38706
AMCON DIST-CASPER	R:IN S:OUT R:OUT S:OUT	3 56	225 17035	225 9090
*TOTAL CUSTNAME AMCON DIST-CASPER		59	17260	9315
ASSOC FOOD STORES	R:IN S:OUT R:OUT S:OUT	5 95	725 13120	691 12049
*TOTAL CUSTNAME ASSOC FOOD STORES		100	13845	12740
ASSOC FOOD STRS INC	R:IN S:IN R:OUT S:IN	45 19	12170 5175	11457 4301
*TOTAL CUSTNAME ASSOC FOOD STRS INC		84	17345	15758
BIG HORN WHLSE	R:IN S:IN R:OUT S:IN	9 6	2005 810	1509 563
*TOTAL CUSTNAME BIG HORN WHLSE		15	2815	2072
BUTTREY FOOD & DRUG	R:IN S:OUT R:OUT S:OUT	8 34	4095 20425	3867 19327
*TOTAL CUSTNAME BUTTREY FOOD & DRUG		42	24520	23194
CORE MARK DIST INC	R:IN S:OUT R:OUT S:OUT	3 566	275 121435	246 67655
*TOTAL CUSTNAME CORE MARK DTST INC		569	121710	67901

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CUSTOMER	SCENARIO	P & S STORES	CPW	CPW SUPLD
F T REYNOLDS CO	R:IN S:OUT R:OUT S:OUT	18	600 2520	540 2051
*TOTAL CUSTNAME F T REYNOLDS CO		9	3120	2591
FEIST WATSON ENTERPR	R:IN S:OUT R:OUT S:OUT	183	500 20890	500 13080
*TOTAL CUSTNAME FEIST WATSON ENTERPR		84	21390	13580
GIERKE DISTRIBUTING	R:IN S:IN R:OUT S:IN	123	2580 300	696 191
*TOTAL CUSTNAME GIERKE DISTRIBUTING		15	2880	887
GORDONS WHLSE CO	R:IN S:OUT R:OUT S:OUT	2618	140 84875	136 74902
*TOTAL CUSTNAME GORDONS WHLSE CO		620	85015	75038
MCLANE N W GROC DIST	R:IN S:OUT R:OUT S:OUT	31103	595 203335	594 194403
*TOTAL CUSTNAME MCLANE N W GROC DIST		1106	203930	194997
NCC L P-COLUMBUS DIV	R:IN S:OUT R:OUT S:OUT	1197	130 50525	130 48760
*TOTAL CUSTNAME NCC L P-COLUMBUS DIV		198	50655	48890
NELSON CADDY	R:IN S:IN R:OUT S:IN	74	2645 1310	579 166
*TOTAL CUSTNAME NELSON CADDY		11	3975	745

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CUSTOMER	SCENARIO	P & S STORES	CPW	CPW SUPLD
NODAK DIST INC	R:IN S:OUT	1	60	30
	R:OUT S:OUT	62	11310	9005
<b>*TOTAL CUSTNAME</b>	<b>NODAK DIST INC</b>	<b>63</b>	<b>11370</b>	<b>9035</b>
RYANS INC	R:IN S:IN	30	11275	10044
	R:IN S:OUT	1	665	665
	R:OUT S:IN	24	9525	8834
	R:OUT S:OUT	45	14170	11959
<b>*TOTAL CUSTNAME</b>	<b>RYANS INC</b>	<b>100</b>	<b>35635</b>	<b>31802</b>
SERVICE CANDY CO	R:IN S:IN	38	9445	2936
SERVICE DIST INC	R:IN S:IN	8	1675	1132
<b>TOTAL</b>		<b>3187</b>	<b>666735</b>	<b>551019</b>